



## Export Sales Representative

Quadrimex Chemical, 75 employees SME, with a turnover of 35 millions euros, is looking for an export sales representative for the « sulfur derivatives » business unit.

### About us :

Quadrimex Chemical, specialized in chemical specialties all around the world, is divided in 4 business units :

- Sulfur derivatives (mines, tanneries, and chemical industry)
- Oil & Gas (refineries and petrochemistry)
- Chemical specialties
- Custom services

You will be a part of the « sulfur derivatives » business unit which is our major growing activity in many parts of the world.

### Position and role :

In a growing and enthusiastic BU, you will be in charge of the commercial development of sulfur products for various industrial customers.

Your geographical area will be Europe and North America. You will go on regular business trips on these areas.

After a training period, you will be in charge of :

- Maintaining and developing the current customers relationship
- Developing our sales with new customers
- Visiting your sales leads and customers
- Achieving your quantitative and qualitative goals
- Participating to the BU development
- Developing our technical knowledge
- Reporting your work to the BU manager

Directly in contact with the BU manager, the job is located in Cavaillon (South of France) and you will be part of an enterprising and ambitious team.

### Skills profile :

If you speak French, it would be an asset for your application.

You studied management at school and have a minimum of 3 years experience in international business. It would be an advantage for your application if you worked in the industrial field.

You are known for your persuasive skills and your people skills, you master selling techniques. You are dynamic and enjoy challenges, and you are autonomous.

You have a good working knowledge of software and computer tools.

### Our advantages :

Be part of a dynamic environment which has continuously grown for 30 years.

Long-term contract.

A lot of other advantages : incentive compensation, chèque déjeuner, team building, 50% of your sport membership, extra days off on top of regular holidays.

### To apply :

Send your resume and your cover letter (English OK) to [emploi@quadrimex.com](mailto:emploi@quadrimex.com)